

# Penserra Shares TM Achievements over a Busy Summer

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**Penserra, a registered investment advisor in its offering of consultative and comprehensive transition management services, is pleased to present an update to its line of business over the past few months.**

- **RECENT PANEL SELECTIONS:** After extensive due diligences, and in many cases endorsements from investment consultants, Penserra has been retained to six (6) separate panels of pre-approved Transition Managers of which the following have been announced:

Los Angeles City Employees' Retirement System (LACERS)  
Pennsylvania State Employees' Retirement System (SERS)  
Tulare County Employees Retirement Association (TCERA)

Penserra is also entering the late stages of other transition manager searches, and anticipates being named on additional panels in the upcoming months.

- **NEW HIRING:** Penserra welcomes Jason Parks, formerly of Loop Capital Management, as the newest member to the sales team. Based in Chicago, Jason brings over 8 years of industry experience with an invaluable regional client perspective.
- **SURVEY RECOGNITION:** The results in this year's *aiCIO* Transition Management Survey further validate Penserra's ability to accurately estimate costs versus actual performance using a disciplined, quantitative approach. For the second year in a row, Penserra ranked in the top tier (#2 overall) amongst the participating firms.

Survey findings also showed Penserra is now being evaluated in line with those deemed as the 'old guard' when it comes to overall client satisfaction. This covers 3 key areas: level of performance disclosure, importance of relationships and importance of project management.

Link to the 2017 *aiCIO* Transition Management Survey:

<https://www.ai-cio.com/surveys/2017-transition-management-survey/>

Founder and CEO George Madrigal acknowledges the recent success and points out that “considerable strides in the transition management space have been made, and it’s because of the quality of people on the team and their client-centric focus.”

“We’re pleased that clients and consultants alike are taking notice of our custom solution offerings and exceptional service”, said Ms. Connie Kreutzer, Head of Institutional Sales & Marketing.

Over the past few years, Penserra has gone through a growth trajectory that has seen significant increases to its mandate wins, pre-trade requests, panel selections and revenue. The firm continues to invest in its people, technology and products to meet the ever-changing demands of the marketplace.

For more information, please contact us at 855-736-7377 or [transitions@penserra.com](mailto:transitions@penserra.com).

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## **About Penserra**

With offices in Orinda, CA (San Francisco/Bay Area), Chicago and New York, Penserra Securities LLC, Penserra Capital Management LLC and Penserra Transition Management LLC (altogether as "Penserra") have been providing a full range of institutional financial services since 2007. As an employee owned company, Penserra delivers on an agency-only global equity and fixed income trading, ETF sub-advising and consultative passive management services, and transition and beta management solutions to some of the largest and most sophisticated institutional clients in the country. Through its state of the art technology, and innovative approach, Penserra's team of highly experienced and dedicated professionals strive to provide high quality execution with an exceptional level of client satisfaction.

Penserra Securities LLC, a member of FINRA, SIPC, MSRB and a certified Minority-Owned Business Enterprise (MBE), is a full-service broker/dealer offering global connectivity to clients seeking unparalleled liquidity and flow in orderly marketplaces. Penserra Capital Management LLC is a SEC registered investment advisor focusing on advisory and fiduciary services related to asset management. Penserra Transition Management LLC is a registered investment advisor in the State of California and State of New York managing plan rebalances and manager changes with a fiduciary oversight.